



B R O C H U R E

Infor M3

M A N U F A C T U R I N G A N D D I S T R I B U T I O N

Get industry-specific experience built in

Infor® M3 and Infor M3 Cloud offer multi-functional capabilities—combined with highly productive new technologies to support mobility and team collaboration—developed over years of working with some of the best companies in the world. Designed for medium to large national and global manufacturers, distributors, and aftersales service providers, M3 provides industry-specific process support and functionality built on good practices, and an industry-leading user experience. Flexible deployment options and implementation accelerators yield low total cost of ownership and short time-to-value.

Unique industry needs, purpose-built solutions

Infor M3 delivers industry-leading functionality for the chemicals, distribution, equipment, fashion, and food and beverage industries, as well as for a broad range of process and discrete industrial manufacturing industries. Infor M3 offers ultimate flexibility in operations, technology, and scale. M3 supports single and multi-company organizations, multi-site, multi-currency and empowers your organization to adapt to changing business needs. It is available in 23 languages, and supports local requirements for 46 countries as standard (42 for cloud).

Built for the digital age

Digital transformation is impacting all manufacturing and distribution businesses. No matter how complex their supply chain is, manufacturers must be able to respond faster to change, reduce excess inventory, and cut costs. Most importantly, manufacturers must deliver to customers what's been promised, and on time. To keep up with the pace of change requires an agile and modern ERP solution that is flexible enough to handle both the opportunities and challenges manufacturers face today—and tomorrow.

Infor M3 delivers rich industry-specific functionality to cover unique business needs.

Manage complexity

Complexity is an inescapable part of today's highly competitive business environment. When effectively using Infor M3 in business management, organizations can gain a powerful competitive edge. Infor M3 helps manage a network of people, technology, activities, information, and resources efficiently and economically. You'll be able to make better decisions, boost operational excellence, and deliver exceptional levels of customer fulfillment.

Global financial visibility—Get a real-time, integrated view of financials across your global business, so you can predict, manage, and report results confidently with M3. Streamline your closing process with access to consistent, accurate information derived from a single, integrated system. You'll also have the necessary tools to comply with evolving international accounting standards such as US GAAP and IFRS, and the ability to create financial reports and management reports to make better confident business decisions.

Game-changing analytics—Combined advanced analytics technology and pre-packaged, industry-specific content makes M3 a powerful tool in developing actionable insight and minimizing risk. Enhance that power by adding Infor M3 Analytics, a solution that offers industry-specific, prebuilt reports and dashboards for immediate access to users, allowing managers to get the necessary detailed information and analysis to effectively plan and decide.

Agile supply chains—Infor M3's advanced supply chain practices help to create and control demand-driven supply networks that are resilient to disruptions. Take advantage of M3's global, multi-site enterprise planning capabilities to synchronize supply processes—lowering inventory, optimizing resource utilization, and improving customer service. You also have the option to integrate your supplier network beyond the four walls of your enterprise by leveraging Infor Nexus. Additionally, you can access M3's supply chain execution capabilities—including warehousing, transport management, value-added services, and cross-docking—to optimize distribution, improve delivery performance, and lower fulfillment costs.

Fast, secure deployment—Infor Implementation Accelerators are a set of preconfigured industry solutions that enable M3 to be implemented quickly, with highly focused, pre-built content based on industry good practices and expertise, delivering faster results for a quicker return on your investments. As your business changes and grows, it's easy to adapt the scope and scale of your Infor M3 solution and integrate it more fully with other applications.

Service-centric business model—Many companies are making the transition from product-centric to service-centric business models; provide quality sales and aftersales support using Infor M3's capabilities, including service contracts, mobile field service, equipment service and rental management, and depot-based repair functionality.

Discover the power of extensibility

Infor M3 utilizes the Infor OS technology platform, which enables M3 to address business needs beyond a traditional ERP system.

Infor M3 delivers:

Consumer-grade user experience—Employees will appreciate how Infor M3 balances simplicity, speed, security, reliability, and performance to give them a smart, intuitive, flexible, and easy-to-use experience. Every aspect of the solution—from design to use in production—has been improved, modernized, and simplified.

Web-based homepages—OS homepages enable you to create role-based views across your applications and puts business intelligence at the center of how users work. With customizable role-based homepages, employees can easily find the information they need on a single screen with objects such as key performance indicators, alerts, posts, tasks, and documents. Homepages allow for quicker and easier decision-making across the entire solution and provide fast access to the relevant data.

Social business—The OS user experience takes collaboration to new heights for M3 users with social business technologies. Create a centralized space for communications, ensuring that information is accessible and auditable. Infor OS embeds in-context business intelligence into the user experience that supports contextually aware event-driven operations. Automatically view relevant information in real time, at the moment you need it, to help you make better decisions and complete tasks.

Mobile access—No matter whether you're working in the office, at home office, or from the road, you can always securely and reliably access your systems, information, and processes via Infor's mobile applications.

Integration and workflow—Infor OS includes Infor ION®, which enables the seamless integration of Infor M3 with other Infor and non-Infor-based systems. Integrate and manage data and information workflow, no matter where the data resides or what application created it. Users can receive tasks, and alerts on changes and events across the enterprise—and wherever they are—through support for mobile devices.

Document management—OS also includes Infor Document Management which is a central repository for important business documents and images. Add and edit documents from any source; capture text from paper documents—whether machine or hand-printed—into digital formats; you can also create business processes around your documentation. By aligning your content within your core ERP system, you can bring context to the information your people use, without the need to integrate or customize a third-party solution.

Business intelligence—Infor Birst® provides a fully integrated, state-of-the art BI platform for all types of financial and operational analytics and performance management. Birst is in use by customers around the world. Together with Infor M3 Analytics, the Birst BI solution provides key strategic and tactical information to senior executives and users at all levels on KPIs to enable them to steer your business. It goes beyond traditional BI to provide predictive analytics.

Flexible deployment—You can deploy Infor M3 in the cloud as a service for a subscription, or on-premise with a traditional perpetual license model.

Infor M3 benefits:

- Global solution with comprehensive and rich ERP capabilities
- Modern user experience with role-based homepages, social collaboration, and workflow
- Industry-specific functionality to cover unique business needs
- A multi-company, multi-site, multi-currency solution, available in 23 languages, supporting local requirements for 46 countries (42 for cloud)
- Implementation accelerators for a low total cost of ownership and short time to value
- Deployment in the cloud or on-premises

Empower the entire organization

Infor M3 transforms ERP solutions from a system of record to a system of engagement. Connect people across the organization to customer data and business processes in ways that best fit specific roles and tasks. Because M3 is information—and event—driven, it brings relevant insights and prioritized tasks to the end user. Core ERP users will be able to be more productive, with improved ability to prioritize workloads, as well as access to contextual information relevant to both the task at hand and the customer relationship.

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