




OrderIT 
MOUNTAIN TOP

Boost Your Sales Numbers, Save Costs and Track Sales Actions



Expedite Sales Process



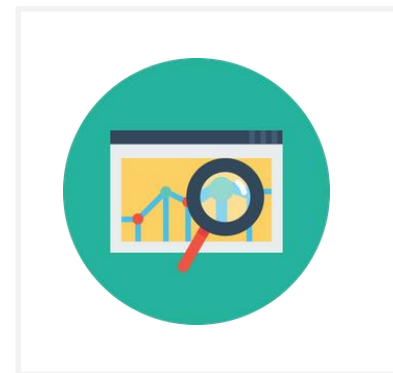
Effective & Efficient
Account Management



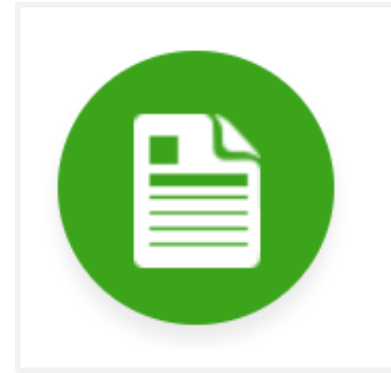
Eliminate Printing



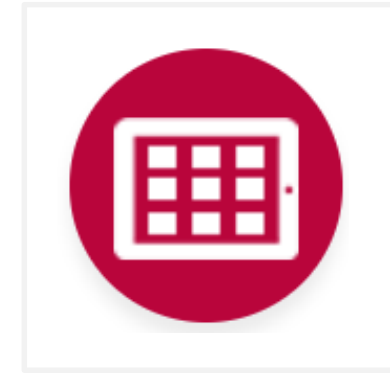
Accessible Anytime & Anywhere



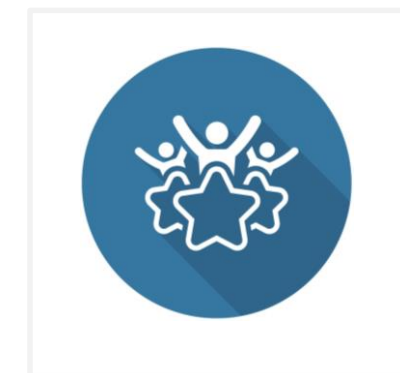
Track Sales Performance



Process Orders & Quotes
Online or Offline



Electronic Product Catalogue



Engaging Customer Experience



Populate Your Customer and Product Catalogue

Customer and product information are obtained online to your back office ERP system using API calls. This includes sales history, credit history, stock availability and product pricing.



Manage Sales Transactions

A quotation or order can be created with a minimal number of key strokes. This can be done directly from the product catalogue or from reviewing past buying trends of a particular customer.



Manage Customer Receivables

Customer payment trends and outstanding receivables are available to your sales force with MountainTop OrderIT. Your sales person can easily follow up with your customers to expedite remittance of monies outstanding.



Real Time Information

Your sales force will have real time information for all stock availability across multiple warehouse and companies. They will be able to keep track of all outstanding deliveries anytime and anywhere.



Real Time Updates

All transactions processed will be updated real time to your back office ERP system via API calls. Management can review all in coming orders from the field, make the necessary approvals before the order is processed for delivery.

MountainTop OrderIT is designed to digitize your sales workforce. The solution is equipped with capabilities to integrate with any ERP solution. All core sales related processes are catered for including:

- a. Quotation entry
- b. Sales order entry
- c. Product catalogue with real time availability check
- d. Price check
- e. Sales History
- f. Receivables
- g. Sales person performance
- h. Geo location tracking
- i. Push notifications

Operating systems supported by the solution includes Android and IOS.

MountainTop OrderIT is built on Google's Progressive Web Application platform (PWA). Tools used includes Javascript, HTML, CSS, Angular and Chrome Development tools. The technology used ensures the application is maintenance free from OS and device upgrades which is beneficial to the user.



Product Catalogue Template

- Complete thumbnail product listing
- Product Category listing
- Browse products
- Check stock balance
- Check price (optional)



Standard Template For Shopping Cart

- Shopping cart functionality
- Order notes
- Generation of Order Confirmation in PDF and delivered via email notification
- Complete order tracking



Customer Contacts

- Customer contact information
- Address
- Telephone



Accounts Receivables

- Customer ageing
- DSO tracking



Sales History

- Complete sales history of a customer
- Create sales order from sales history



Geo Fence

- Customers nearby using Geo Fence



Product Search

- Product search option by category
- Available balance for sale
- Price list



Push Notification

- Push notification to users



Promotions

- Best buy options
- Discount
- Promotions
- Notify salesperson using push notifications



System Administration

- Manage user ids and password
- Product manager
- Order manager



Compatible With Any Form Factor

- Compatible with any form factor such as mobile phone, tablets and PC's
- Available anytime, anywhere and on any device



Web Services API For Integration

- Integration to back office ERP using Web Services API
- Integration with payment gateways